

SALES ORDER FORM

Fleetwood Nampa Series: WI-Waverly Crest Prestige Model: 230WI28443E

Sold To:				Customer:					
Ship To :				Financing:					
				Approval #:					
				Transporter:					
				Floor Size:					
				Eng: Need:					
				MODEL NAME :					
				230WI28443E					
Base Price									
Price Class:				0					
Description	Sales Person Notes	Price	Qty	Extn.Price	Description	Sales Person Notes	Price	Qty	Extn.Price
PACKAGES 230					Base Cab - Additional Drawer Bank				
Faucets - Single Lever T/O		\$160.00		\$0.00	Base Cab - Drawers over Doors in Kitchen Only		\$185.00		\$0.00
Package - Appliance - Essential		\$1695.00		\$0.00	Base Cab & Overhead ILO Desk		\$450.00		\$0.00
Package - Appliance - Essential Gas		\$1745.00		\$0.00	Base Cab Pot & Pan Drawer		\$495.00		\$0.00
Package - Appliance - Essential Pro		\$1895.00		\$0.00	Base Cab Pull Out Trash Can		\$190.00		\$0.00
Package - Appliance - Essential Pro Gas		\$1945.00		\$0.00	Cab Doors - Drawers - Soft Close T/O		\$150.00		\$0.00
Package - Appliance - Essential Stainless		\$2295.00		\$0.00	Cab Doors - Shaker - Coffee Cherry		\$795.00		\$0.00
Package - Appliance - Essential Gas & Stainless		\$2345.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - Gray Grooves		0.00		\$0.00
Package - Appliance - Essential Pro Stainless		\$2495.00		\$0.00	Cab Doors - Stiles Hardwood Raised Panel - Knotty Alder		0.00		\$0.00
Package - Appliance - Essential Pro Gas & Stainless		\$2545.00		\$0.00	Cab Doors - Stiles Hardwood Raised Panel - Mesquite		0.00		\$0.00
Package - Appliance - Elite		\$2895.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - Coffee Cherry		0.00		\$0.00
Package - Appliance - Elite Gas		\$2945.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - White		0.00		\$0.00
Package - Appliance - Elite Pro		\$3095.00		\$0.00	Cabs - Lined Base		\$380.00		\$0.00
Package - Appliance - Elite Pro Gas		\$3145.00		\$0.00	Countertop - Formica Upgrade - Bullnose Edge T/O		\$670.00		\$0.00
Package - Appliance - Elite Stainless		\$3020.00		\$0.00	Countertop - Formica Upgrade - Self Edge T/O		\$225.00		\$0.00
Package - Appliance - Elite Gas & Stainless		\$3070.00		\$0.00	Countertop - Standard Formica - Bullnose Edge T/O		\$455.00		\$0.00
Package - Appliance - Elite Pro Stainless		\$3220.00		\$0.00	Drawer Guides - Full Access		\$315.00		\$0.00
Package - Appliance - Elite Pro Gas & Stainless		\$3270.00		\$0.00	Entertainment Center - Airstone Feature Wall		\$1295.00		\$0.00
Package - Energy Star		\$2040.00		\$0.00	Entertainment Center - Barnwood		\$1695.00		\$0.00
Package - Prairie Dusk		\$945.00		\$0.00	Entertainment Center - Faux Rock Columns		\$1895.00		\$0.00
STRUCTURAL 230					Entertainment Center - Luan Feature Wall				
Closet - Guest		\$485.00		\$0.00	Locker w/Bench		\$625.00		\$0.00
Ducts - In Floor Crossover		\$350.00		\$0.00	Molding - Crown - Kitchen Cabinets		0.00		\$0.00
Flip End to End		\$1075.00		\$0.00	Overhead Cab - Over Refrigerator		\$195.00		\$0.00
Floor Frame - Crawl Space Access		\$195.00		\$0.00	Overhead Cab - Utility		\$180.00		\$0.00
Floor Plan - Mirror Image		\$1075.00		\$0.00	Pantry/Linen - 3 Door		\$325.00		\$0.00
Linen Closet - Wall & Door		\$435.00		\$0.00	Shelf - Utility 1		\$33.00		\$0.00
Stretch - 16" (A & B)		\$1235.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - Slate Gray		0.00		\$0.00
Supersize		\$100.00		\$0.00	KITCHEN 230				
THERMAL 230					APPLIANCES 230				
INSULATION 230					Appliances - White				
Insulation - Ceiling R33 ILO R21 (per LF) and Floor		\$3.98		\$0.00	Dishwasher		\$100.00		\$0.00
Insulation - Ceiling R38 ILO R21 (per LF) and Floor		\$6.10		\$0.00	Dishwasher - Stainless Steel		\$495.00		\$0.00
Insulation - Ceiling R40 ILO R21 (per LF) and Floor		\$6.38		\$0.00	Dishwasher - Plumb & Wire Only w/ Opening		\$595.00		\$0.00
Insulation - Floor R22 ILO R11 (per LF) and Floor		\$4.05		\$0.00	Garbage Disposal		\$140.00		\$0.00
Insulation - Floor R33 ILO R11 (per LF) and Floor		\$5.09		\$0.00	Garbage Disposal - Wire & Switch Only		\$45.00		\$0.00
PLUMBING 230					Icemaker - Plumbed Only				
Water Shut Off Valves T/O		\$95.00		\$0.00	Icemaker - w/ Plumbing		\$45.00		\$0.00
ELECTRICAL 230					Ship Loose - Icemaker Waterline				
AC Disconnect		\$144.00		\$0.00	Microwave - Over Range		\$470.00		\$0.00
Air Conditioner - Ready		\$60.00		\$0.00	Microwave - Over Range - Stainless Steel		\$480.00		\$0.00
Ceiling Fan - Wire Only		\$89.00		\$0.00	Range - Electric - Smooth Top		\$470.00		\$0.00
Ceiling Fan w/Light - Installed		\$195.00		\$0.00	Range - Electric - Smooth Top - Stainless Steel		\$560.00		\$0.00
Cooler - Evaporative 14" x 14"		\$190.00		\$0.00	Range - Gas - Self Cleaning - Upgrade		\$565.00		\$0.00
Electric Service - 100 Amp		0.00		\$0.00	Range - Gas - Self Cleaning - Stainless Steel		\$570.00		\$0.00
Electric Service - 200 Amp		STD			Range - Gas w/Clock & Glass Door		\$195.00		\$0.00
Heat Pump Ready		\$80.00		\$0.00	Range - Plumb for Gas & Wire for Electric		\$125.00		\$0.00
Light - Can - Each		\$85.00		\$0.00	Range Hood - Stainless & Glass		\$485.00		\$0.00
Light - Can - (pkg)		\$85.00		\$0.00	Range Hood - Stainless & Glass w/Full Tile Backsplash T/O Kt		\$695.00		\$0.00
Light - Exterior Flood (each)		\$50.00		\$0.00	Range Hood - SS & Glass w/Full Mosaic Tile Backsplash T/O Kt		\$1445.00		\$0.00
Light - Pendant w/Edison Bulb		\$95.00		\$0.00	Range - Omit		\$-225.00		\$0.00
Light - Pendant - Vintage		\$225.00		\$0.00	Refrigerator - 22 CF SxS		\$595.00		\$0.00
Light - Under Cabinet Indirect (each)		\$60.00		\$0.00	Refrigerator - 28 CF SxS - Stnls Steel		\$995.00		\$0.00
Meter Base		\$495.00		\$0.00	Refrigerator - 25 CF - French Door		\$1795.00		\$0.00
Recept - Exterior - GFI - Add		\$75.00		\$0.00	Refrigerator - 25 CF - French Door - Stainless Steel		\$1920.00		\$0.00
Recept - Interior - Add		\$25.00		\$0.00	Refrigerator - Omit		\$-345.00		\$0.00
Switch - Interior 3 Way		\$55.00		\$0.00	MISC - KITCHEN OPTIONS 230				
Thermostat - Digital - AC Compatible		\$95.00		\$0.00	Faucet - Pull-Out Faucet w/Sprayer		\$120.00		\$0.00
Thermostat - Digital - Heat Pump Compatible		\$95.00		\$0.00	Faucet - Single Lever - Gooseneck w/Pull Down Sprayer		\$195.00		\$0.00
TV & Phone Raceway		\$30.00		\$0.00	Faucet - Single Lever w/Sprayer		\$55.00		\$0.00
USB Charging Recept		\$50.00		\$0.00	Kitchen - Alternate Kitchen 1		\$245.00		\$0.00
Light - Can Recessed		\$85.00		\$0.00	Kitchen - Alternate Kitchen 2		0.00		\$0.00
FLOORS 230					Sink - Kitchen - Farmhouse w/Apron - Black Stainless				
FLOOR COVERING 230					Sink - Kitchen - Farmhouse - Stainless Steel				
Carpet - Believe It		\$330.00		\$0.00			\$320.00		\$0.00
Carpet - Macrame		\$330.00		\$0.00	DESCRIPTION				
Carpet - Go Softly		\$920.00		\$0.00	SALES PERSON NOTES				
Carpet - Cut Charge		\$150.00		\$0.00	PRICE				
Carpet - Omit		\$-395.00		\$0.00	QTY				
Carpet Pad - Omit		\$-85.00		\$0.00	EXTN.PRICE				
Floor Covering - Vinyl ILO Carpet (per room)		\$127.00		\$0.00	DESCRIPTION				
Ship Loose - Carpet		\$-140.00		\$0.00	SALES PERSON NOTES				
Ship Loose - Lino Bar		\$175.00		\$0.00	PRICE				
CABINETRY 230					QTY				
					EXTN.PRICE				

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Sink - Kitchen - Farmhouse - Black	\$320.00	\$0.00	Exterior - Craftsman	\$775.00	\$0.00
Sink - Kitchen - Farmhouse - White	\$320.00	\$0.00	Exterior - Paint - Additional per Gallon	\$30.00	\$0.00
Sink - 8" Deep Stainless Steel	\$50.00	\$0.00	Exterior - Plastic Wrap Front & Rear	\$200.00	\$0.00
Tile Backsplash - Behind Range	\$150.00	\$0.00	Exterior Trim - 5/4 - Window/Door (Ea)	\$35.00	\$0.00
Tile Backsplash - Full Wall - Kitchen	\$475.00	\$0.00	Exterior Bottom Trim	\$230.00	\$0.00
UTILITY ROOM 230			Ship Loose - Exterior Bottom Trim	\$195.00	\$0.00
Air Conditioner - Factory Installed - 2 Ton	\$2720.00	\$0.00	Hose Bibb	\$70.00	\$0.00
Air Conditioner - Factory Installed - 2.5 Ton	\$2890.00	\$0.00	Roof - Ice & Snow Shield	\$450.00	\$0.00
Air Conditioner - Factory Installed - 3 Ton	\$3060.00	\$0.00	Roof - Metal (per Linear Ft)	\$50.00	\$0.00
Air Conditioner - Factory Installed - 3.5 Ton	\$3230.00	\$0.00	Roof - Metal Addtl w/ Dormer 8'/10'	\$795.00	\$0.00
Air Conditioner - Factory Installed - 4 Ton	\$3390.00	\$0.00	Roof - Metal Addtl w/ Dormer 12'/18'/Tower	\$1025.00	\$0.00
Air Conditioner - Partial Install 2 Ton	\$2525.00	\$0.00	Shutter - Exterior - Craftsman (per window)	\$70.00	\$0.00
Air Conditioner - Partial Install 2-1/2 Ton	\$2695.00	\$0.00	Shutter - Exterior - "Z" Style (per Window)	\$95.00	\$0.00
Air Conditioner - Partial Install 3 Ton	\$2865.00	\$0.00	Siding - Lap (per Perimeter Ft)	\$22.00	\$0.00
Air Conditioner - Partial Install 3-1/2 Ton	\$3035.00	\$0.00	Siding - Premium Lap - Cascade Slate (per Perimeter Ft)	\$39.00	\$0.00
Air Conditioner - Partial Install 4 Ton	\$3195.00	\$0.00	Siding - Premium Lap - Summer Wheat (per Perimeter Ft)	\$35.00	\$0.00
Drain Line - Water Heater Installed	\$65.00	\$0.00	Eaves - 16" - FDS	\$360.00	\$0.00
Dryer - Gas - Plumb Only	\$95.00	\$0.00	Skylight - Tube	\$350.00	\$0.00
Floor Register - Toe Kick (Ea)	\$80.00	\$0.00	DOORS & WINDOWS 230		
Furnace Door - Metal	\$220.00	\$0.00	DOORS 230		
Furnace - Door	\$265.00	\$0.00	Door - Exterior - Inswing Rear w/9 Light & Deadbolt - 36"	\$80.00	\$0.00
Furnace - Electric	STD		Door - Exterior - Inswing w/1/2 Decor Glass Frnt	\$645.00	\$0.00
Furnace - Gas	\$480.00	\$0.00	Door - Exterior - Patio 72" ILO 1 Window	\$1495.00	\$0.00
Furnace - High Efficiency Gas	\$1235.00	\$0.00	Door - Exterior - Relocate	\$107.00	\$0.00
Recept - Freezer Recept	\$65.00	\$0.00	Door - Exterior - Steel - Add	\$545.00	\$0.00
Washer & Dryer - Electric	\$945.00	\$0.00	Door - Exterior - Storm	\$280.00	\$0.00
Washer & Dryer - Front Load Electric	\$1675.00	\$0.00	Door - Glass Pantry Door	\$525.00	\$0.00
Wtr Htr - 40 Gallon Electric	\$90.00	\$0.00	Door - Interior - Barn Sliding	\$695.00	\$0.00
Wtr Htr - 50 Gallon Electric	\$180.00	\$0.00	Door - Interior - French	\$460.00	\$0.00
Wtr Htr - 40 Gallon Gas	\$625.00	\$0.00	Door - Interior - Hollow Core Wardrobe	\$135.00	\$0.00
Wtr Htr - 50 Gallon Gas	\$800.00	\$0.00	Door - Interior - Kitchen to Utility	\$245.00	\$0.00
Utility - Laundry Ctr F-5	\$1650.00	\$0.00	Door - Interior - Knotty Pine (Ea)	\$250.00	\$0.00
Utility - Laundry Ctr F-9	\$1699.00	\$0.00	Door - Interior - Omit (31-1/2" x 80" Opg w/Bracing)	0.00	\$0.00
Utility - Laundry Ctr T-5	\$1100.00	\$0.00	Door - Sliding Glass	\$860.00	\$0.00
INTERIOR 230			Door - Sliding Glass - Vinyl ILO 1 Window	\$665.00	\$0.00
Accent Wall	\$165.00	\$0.00	Door Handles - Interior - Lever	\$9.00	\$0.00
Blinds - 2" Faux Wood Blind (ea)	\$95.00	\$0.00	Fire Door - Additional	\$565.00	\$0.00
Blinds - Mini-Blind - each	\$30.00	\$0.00	Fire Door - Replaces Standard	\$455.00	\$0.00
Ceiling - Beams - Barnwood (ea)	\$245.00	\$0.00	EXTERIOR WINDOWS 230		
Fireplace - Electric 60" Linear	\$1995.00	\$0.00	Window - 14 x 42 Bath Vinyl	\$185.00	\$0.00
Fireplace - Gas - Gray Stacked Stone	\$3445.00	\$0.00	Window - 30 x 15	\$125.00	\$0.00
Interior - Accent - Barnwood (per SF)	\$12.00	\$0.00	Window - 30 x 40 - Add	\$180.00	\$0.00
Interior - Accent - Barnwood (per SF) - (pkg)	\$12.00	\$0.00	Window - 30 x 59 Vinyl - Add	\$195.00	\$0.00
Interior - Accent - Premium Barnwood (per SF)	\$19.00	\$0.00	Window - 36 x 8 Vinyl	\$125.00	\$0.00
Interior - Accent - Premium Barnwood (per SF) - (pkg)	\$19.00	\$0.00	Window - 72" Transom	\$275.00	\$0.00
Mirror w/Barnwood Trim	\$145.00	\$0.00	Window - 90 x 58 Vinyl - Additional	\$610.00	\$0.00
Mirror - Wardrobe w/Barnwood Trim	\$195.00	\$0.00	Window - 90 x 58 Vinyl - ILO Standard	\$375.00	\$0.00
Molding - Baseboard - 5 1/4" (per LF) - (per floor)	\$11.00	\$0.00	Window - Argon Gas - Add to Window (ea)	\$90.00	\$0.00
Molding - Ceiling Crown Upgrade - (per SF)	\$1.30	\$0.00	Window - Relocate	\$125.00	\$0.00
Paint - Interior Additional per Gallon	\$30.00	\$0.00	Window - Vinyl - Additional	\$350.00	\$0.00
Shelf - Floating - up to 48"	\$125.00	\$0.00	BATHS 230		
Shelves - Wood w/Pole - White	\$175.00	\$0.00	MASTER BATHROOM 230		
Ship Loose - 3" Interior Trim Board - Center	STD		Diverter - Single Lever	0.00	\$0.00
Valance - Wood (per Window)	\$60.00	\$0.00	Faucet - Single Lever - Master Bath	\$45.00	\$0.00
Window Sills - Upgrade	\$165.00	\$0.00	Lavy - China Bath Lavy - M Bath	\$45.00	\$0.00
EXTERIOR 230			Lavy - Double Bowl in Master Bath	\$205.00	\$0.00
CHASSIS 230			Lavy - Rectangular - China	\$95.00	\$0.00
Chassis - Modified - per LF	\$12.60	\$0.00	Medicine Cabinet - Mirrored - Master Bath	\$95.00	\$0.00
Foundation Ready	\$695.00	\$0.00	Overhead Cab - M/Bath	\$190.00	\$0.00
ROOF LOAD 230			Shower Stall - Fiberglass 60"	\$520.00	\$0.00
Roof Load - 40 lb w/3:12 Roof Pitch - 28' Wide (per LF)	\$8.59	\$0.00	Tile Backsplash - Master Bath	\$80.00	\$0.00
Roof Load - 60 lb w/3:12 Roof Pitch - 28' Wide (per LF)	\$35.10	\$0.00	Toilet - Elongated (each)	\$54.00	\$0.00
Roof Load - 80 lb w/3:12 Roof Pitch - 28' Wide (per LF)	\$71.23	\$0.00	Toilet - Raised Height (each)	\$161.00	\$0.00
Roof Load - 100 lb w/3:12 Roof Pitch - 28' Wide (per LF)	\$90.45	\$0.00	Tub/Shower One Piece 60" - Master Bath	\$345.00	\$0.00
Roof Load - 120 lb w/3:12 Roof Pitch - 28' Wide (per LF)	\$95.18	\$0.00	Tub/Shower One Piece Oval 60" - Master Bath	\$465.00	\$0.00
Roof Pitch - 4:12	0.00	\$0.00	GUEST BATHROOM 230		
Eaves - 16" - FDS (per LF)	\$12.75	\$0.00	Diverter - Single Lever	0.00	\$0.00
Eaves - 16" - BDS (per LF)	\$12.75	\$0.00	Faucet - Single Lever - Guest Bath	\$45.00	\$0.00
DORMER 230			Lavy - China Bath Lavy - G Bath	\$45.00	\$0.00
Dormer - 8'	\$765.00	\$0.00	Lavy - Rectangular - China	\$95.00	\$0.00
Dormer - 18'	\$970.00	\$0.00	Medicine Cabinet - Mirrored - Guest Bath	\$95.00	\$0.00
Dormer - 18' ILO 10'	\$395.00	\$0.00	Overhead Cab - G/Bath	\$240.00	\$0.00
Exterior - Plastic Wrap Dormer	0.00	\$0.00	Tile Backsplash - Guest Bath	\$65.00	\$0.00
MISC - EXT 230			Toilet - Elongated (each)	\$54.00	\$0.00
Awning - Metal - Ship Loose	\$425.00	\$0.00	Toilet - Raised Height (each)	\$161.00	\$0.00
Barrier - Air Infiltration	\$290.00	\$0.00	Tub/Shower One Piece 60" - Guest Bath	\$345.00	\$0.00
Doorbell	\$75.00	\$0.00	Tub/Shower One Piece Oval 60" - Guest Bath	\$465.00	\$0.00
Entry - Recessed Entry 1	\$640.00	\$0.00	THIRD BATH 230		
Exterior - Column - Built-Out	\$375.00	\$0.00	MISC - BATH 230		
			MISCELLANEOUS 230		
			Choice Home	\$50.00	\$0.00
			Detector - Carbon Monoxide & Smoke	\$65.00	\$0.00
Description	Sales Person Notes	Price Qty Extn.Price	Description	Sales Person Notes	Price Qty Extn.Price
Detector - Carbon Monoxide & Smoke (HUI Compliant)		\$150.00 \$0.00			0 \$0.00
Fee - Alternate Construction Inspection		\$1200.00 \$0.00			0 \$0.00

