SALES ORDER FORM

Fleetwood Nampa Series: WI-Waverly Crest Prestige Model: 230WI28523L

Sold To:

Ship To :

Customer:
Financing:
Approval #:
Transporter:
Floor Size:
Eng: Need:

MODEL NAME : 230WI28523L

Base Price
Price Class: 0

Description	Sales Person Notes	Price	Qty	Extn.Price
PACKAGES 230				
Faucets - Single Lever T/O		$160.00		$0.00
Package - Appliance - Essential		$1695.00		$0.00
Package - Appliance - Essential Gas		$1745.00		$0.00
Package - Appliance - Essential Pro		$1895.00		$0.00
Package - Appliance - Essential Pro Gas		$1945.00		$0.00
Package - Appliance - Essential Stainless		$2295.00		$0.00
Package - Appliance - Essential Gas & Stainless		$2345.00		$0.00
Package - Appliance - Essential Pro Stainless		$2495.00		$0.00
Package - Appliance - Essential Pro Gas & Stainless		$2545.00		$0.00
Package - Appliance - Elite		$2895.00		$0.00
Package - Appliance - Elite Gas		$2945.00		$0.00
Package - Appliance - Elite Pro		$3095.00		$0.00
Package - Appliance - Elite Pro Gas		$3145.00		$0.00
Package - Appliance - Elite Stainless		$3020.00		$0.00
Package - Appliance - Elite Gas & Stainless		$3070.00		$0.00
Package - Appliance - Elite Pro Stainless		$3220.00		$0.00
Package - Appliance - Elite Pro Gas & Stainless		$3270.00		$0.00
Package - Energy Star		$2155.00		$0.00
Package - Prairie Dusk		$945.00		$0.00
STRUCTURAL 230				
Closet - Guest		$485.00		$0.00
Ducts - In Floor Crossover		$350.00		$0.00
Flip End to End		$1075.00		$0.00
Floor Frame - Crawl Space Access		$195.00		$0.00
Floor Plan - Mirror Image		$1075.00		$0.00
Linen Closet - Wall & Door		$435.00		$0.00
Stretch - 16" (A & B)		$1235.00		$0.00
Supersize		$100.00		$0.00
THERMAL 230				
INSULATION 230				
Insulation - Ceiling R33 ILO R21 (per LF) and Floor		$3.98		$0.00
Insulation - Ceiling R38 ILO R21 (per LF) and Floor		$6.10		$0.00
Insulation - Ceiling R40 ILO R21 (per LF) and Floor		$6.38		$0.00
Insulation - Floor R22 ILO R11 (per LF) and Floor		$4.05		$0.00
Insulation - Floor R33 ILO R11 (per LF) and Floor		$5.09		$0.00
PLUMBING 230				
Water Shut Off Valves T/O		$95.00		$0.00
ELECTRICAL 230				
AC Disconnect		$144.00		$0.00
Air Conditioner - Ready		$60.00		$0.00
Ceiling Fan - Wire Only		$89.00		$0.00
Ceiling Fan w/Light - Installed		$195.00		$0.00
Cooler - Evaporative 14" x 14"		$190.00		$0.00
Electric Service - 100 Amp		0.00		$0.00
Electric Service - 200 Amp		STD		
Heat Pump Ready		$80.00		$0.00
Light - Can - Each		$85.00		$0.00
Light - Can - (pkg)		$85.00		$0.00
Light - Exterior Flood (each)		$50.00		$0.00
Light - Pendant w/Edison Bulb		$95.00		$0.00
Light - Pendant - Vintage		$225.00		$0.00
Light - Under Cabinet Indirect (each)		$60.00		$0.00
Meter Base		$495.00		$0.00
Recept - Exterior - GFI - Add		$75.00		$0.00
Recept - Interior - Add		$25.00		$0.00
Switch - Interior 3 Way		$55.00		$0.00
Thermostat - Digital - AC Compatible		$95.00		$0.00
Thermostat - Digital - Heat Pump Compatible		$95.00		$0.00
TV & Phone Raceway		$30.00		$0.00
USB Charging Recept		$50.00		$0.00
Light - Can Recessed		$85.00		$0.00
FLOORS 230				
FLOOR COVERING 230				
Carpet - Believe It		$385.00		$0.00
Carpet - Macrame		$385.00		$0.00
Carpet - Go Softly		$1310.00		$0.00
Carpet - Omit		$-375.00		$0.00
Carpet Pad - Omit		$-95.00		$0.00
Floor Covering - Vinyl ILO Carpet (per room)		$127.00		$0.00
Ship Loose - Carpet		$-140.00		$0.00
Ship Loose - Lino Bar		$175.00		$0.00
CABINETRY 230				
Base Cab - Additional Drawer Bank		$185.00		$0.00

Description	Sales Person Notes	Price	Qty	Extn.Price
Base Cab - Drawers over Doors in Kitchen Only		$450.00		$0.00
Base Cab & Overhead ILO Desk		$495.00		$0.00
Base Cab Pot & Pan Drawer		$190.00		$0.00
Base Cab Pull Out Trash Can		$150.00		$0.00
Cab Doors - Drawers - Soft Close T/O		$795.00		$0.00
Cab Doors - Stiles Hardwood Shaker - Gray Grooves		0.00		$0.00
Cab Doors - Stiles Hardwood Raised Panel - Knotty Alder		0.00		$0.00
Cab Doors - Stiles Hardwood Raised Panel - Mesquite		0.00		$0.00
Cab Doors - Stiles Hardwood Shaker - Coffee Cherry		0.00		$0.00
Cab Doors - Stiles Hardwood Shaker - White		0.00		$0.00
Cabs - Lined Base		$380.00		$0.00
Countertop - Butcher Block on Island		$195.00		$0.00
Countertop - Formica Upgrade - Bullnose Edge - Island Only		$260.00		$0.00
Countertop - Formica Upgrade - Bullnose Edge T/O		$670.00		$0.00
Countertop - Formica Upgrade - Self Edge T/O		$225.00		$0.00
Countertop - Standard Formica - Bullnose Edge T/O		$455.00		$0.00
Drawer Guides - Full Access		$315.00		$0.00
Entertainment Center - Airstone Feature Wall		$1295.00		$0.00
Entertainment Center - Barnwood		$1695.00		$0.00
Entertainment Center - Faux Rock Columns		$1895.00		$0.00
Entertainment Center - Luan Feature Wall		$1495.00		$0.00
Locker w/Bench		$625.00		$0.00
Overhead Cab - Over Refrigerator		$195.00		$0.00
Overhead Cab - Utility		$180.00		$0.00
Pantry/Linen - 3 Door		$325.00		$0.00
Shelf - Utility 1		$33.00		$0.00
Cab Doors - Stiles Hardwood Shaker - Slate Gray		0.00		$0.00
KITCHEN 230				
APPLIANCES 230				
Appliances - White		$100.00		$0.00
Dishwasher		$495.00		$0.00
Dishwasher - Stainless Steel		$595.00		$0.00
Dishwasher - Plumb & Wire Only w/ Opening		$55.00		$0.00
Garbage Disposal		$140.00		$0.00
Garbage Disposal - Wire & Switch Only		$45.00		$0.00
Icemaker - Plumbed Only		$45.00		$0.00
Icemaker - w/ Plumbing		$171.00		$0.00
Ship Loose - Icemaker Waterline		$33.00		$0.00
Microwave - Over Range		$470.00		$0.00
Microwave - Over Range - Stainless Steel		$480.00		$0.00
Range - Electric - Smooth Top		$470.00		$0.00
Range - Electric - Smooth Top - Stainless Steel		$560.00		$0.00
Range - Gas - Self Cleaning - Upgrade		$565.00		$0.00
Range - Gas - Self Cleaning - Stainless Steel		$570.00		$0.00
Range - Gas w/Clock & Glass Door		$195.00		$0.00
Range - Gas - Self Cleaning - Black		$565.00		$0.00
Range - Plumb for Gas & Wire for Electric		$125.00		$0.00
Range Hood - Stainless & Glass		$485.00		$0.00
Range Hood - Stainless & Glass w/Full Tile Backsplash T/O Kt		$695.00		$0.00
Range Hood - SS & Glass w/Full Mosaic Tile Backsplash T/O Kt		$1445.00		$0.00
Range - Omit		$-225.00		$0.00
Refrigerator - 22 CF SxS		$595.00		$0.00
Refrigerator - 28 CF SxS - Stnls Steel		$995.00		$0.00
Refrigerator - 25 CF - French Door		$1795.00		$0.00
Refrigerator - 25 CF - French Door - Stainless Steel		$1920.00		$0.00
Refrigerator - Omit		$-345.00		$0.00
MISC - KITCHEN OPTIONS 230				
Faucet - Pull-Out Faucet w/Sprayer		$120.00		$0.00
Faucet - Single Lever - Gooseneck w/Pull Down Sprayer		$195.00		$0.00
Faucet - Single Lever w/Sprayer		$55.00		$0.00
Laminate Backsplash - Behind Range		$70.00		$0.00
Sink - Kitchen - Farmhouse w/Apron - Black Stainless		$475.00		$0.00
Sink - Kitchen - Farmhouse - Stainless Steel		$320.00		$0.00

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Sink - Kitchen - Farmhouse - Black	$320.00	$0.00
Sink - Kitchen - Farmhouse - White	$320.00	$0.00
Sink - 8" Deep Stainless Steel	$50.00	$0.00
Tile Backsplash - Behind Range	$150.00	$0.00
Tile Backsplash - Full Wall - Kitchen	$475.00	$0.00
UTILITY ROOM 230		
Air Conditioner - Factory Installed - 2 Ton	$2720.00	$0.00
Air Conditioner - Factory Installed - 2.5 Ton	$2890.00	$0.00
Air Conditioner - Factory Installed - 3 Ton	$3060.00	$0.00
Air Conditioner - Factory Installed - 3.5 Ton	$3230.00	$0.00
Air Conditioner - Factory Installed - 4 Ton	$3390.00	$0.00
Air Conditioner - Partial Install 2 Ton	$2525.00	$0.00
Air Conditioner - Partial Install 2-1/2 Ton	$2695.00	$0.00
Air Conditioner - Partial Install 3 Ton	$2865.00	$0.00
Air Conditioner - Partial Install 3-1/2 Ton	$3035.00	$0.00
Air Conditioner - Partial Install 4 Ton	$3195.00	$0.00
Drain Line - Water Heater Installed	$65.00	$0.00
Dryer - Gas - Plumb Only	$95.00	$0.00
Floor Register - Toe Kick (Ea)	$80.00	$0.00
Furnace Door - Metal	$220.00	$0.00
Furnace - Door	$265.00	$0.00
Furnace - Electric	STD	
Furnace - Gas	$480.00	$0.00
Furnace - High Efficiency Gas	$1235.00	$0.00
Recept - Freezer Recept	$65.00	$0.00
Washer & Dryer - Electric	$945.00	$0.00
Washer & Dryer - Front Load Electric	$1675.00	$0.00
Wtr Htr - 40 Gallon Electric	$90.00	$0.00
Wtr Htr - 50 Gallon Electric	$180.00	$0.00
Wtr Htr - 40 Gallon Gas	$625.00	$0.00
Wtr Htr - 50 Gallon Gas	$800.00	$0.00
Utility - Laundry Ctr F-5	$1650.00	$0.00
Utility - Laundry Ctr F-9	$1699.00	$0.00
Utility - Laundry Ctr T-5	$1100.00	$0.00
INTERIOR 230		
Accent Wall	$165.00	$0.00
Blinds - 2" Faux Wood Blind (ea)	$95.00	$0.00
Blinds - Mini-Blind - each	$30.00	$0.00
Ceiling - Beams - Barnwood (ea)	$245.00	$0.00
Fireplace - Electric 60" Linear	$1995.00	$0.00
Fireplace - Gas - Gray Stacked Stone	$3445.00	$0.00
Interior - Accent - Barnwood (per SF)	$12.00	$0.00
Interior - Accent - Barnwood (per SF) - (pkg)	$12.00	$0.00
Interior - Accent - Premium Barnwood (per SF)	$19.00	$0.00
Interior - Accent - Premium Barnwood (per SF) - (pkg)	$19.00	$0.00
Mirror w/Barnwood Trim	$145.00	$0.00
Mirror - Wardrobe w/Barnwood Trim	$195.00	$0.00
Molding - Baseboard - 5 1/4" (per LF) - (per floor)	$11.00	$0.00
Molding - Ceiling Crown Upgrade - (per SF)	$1.30	$0.00
Paint - Interior Additional per Gallon	$30.00	$0.00
Shelf - Floating - up to 48"	$125.00	$0.00
Shelves - Wood w/Pole - White	$175.00	$0.00
Ship Loose - 3" Interior Trim Board - Center	STD	
Valance - Wood (per Window)	$60.00	$0.00
Window Sills - Upgrade	$165.00	$0.00
EXTERIOR 230		
CHASSIS 230		
Chassis - Modified - per LF	$12.60	$0.00
Foundation Ready	$695.00	$0.00
ROOF LOAD 230		
Roof Load - 40 lb w/3:12 Roof Pitch - 28' Wide (per LF)	$8.59	$0.00
Roof Load - 60 lb w/3:12 Roof Pitch - 28' Wide (per LF)	$35.10	$0.00
Roof Load - 80 lb w/3:12 Roof Pitch - 28' Wide (per LF)	$71.23	$0.00
Roof Load - 100 lb w/3:12 Roof Pitch - 28' Wide (per LF)	$90.45	$0.00
Roof Load - 120 lb w/3:12 Roof Pitch - 28' Wide (per LF)	$95.18	$0.00
Eaves - 16" - FDS (per LF)	$12.75	$0.00
Eaves - 16" - BDS (per LF)	$12.75	$0.00
DORMER 230		
Dormer - 8'	$765.00	$0.00
Dormer - 18'	$970.00	$0.00
Dormer - 18' ILO 10'	$395.00	$0.00
Exterior - Plastic Wrap Dormer	0.00	$0.00
MISC - EXT 230		
Awning - Metal - Ship Loose	$425.00	$0.00
Barrier - Air Infiltration	$290.00	$0.00
Doorbell	$80.00	$0.00
Entry - Recessed Entry 1	$640.00	$0.00
Exterior - Upgrade 1	$995.00	$0.00
Exterior - Upgrade 2	$1920.00	$0.00

Exterior - Upgrade 3	$1140.00	$0.00
Exterior - Upgrade 4	$975.00	$0.00
Exterior - Column - Built-Out	$375.00	$0.00
Exterior - Craftsman	$775.00	$0.00
Exterior - Paint - Additional per Gallon	$30.00	$0.00
Exterior - Plastic Wrap Front & Rear	$200.00	$0.00
Exterior Trim - 5/4 -Window/Door (Ea)	$35.00	$0.00
Exterior Bottom Trim	$230.00	$0.00
Ship Loose - Exterior Bottom Trim	$195.00	$0.00
Hose Bibb	$70.00	$0.00
Roof - Ice & Snow Shield	$475.00	$0.00
Roof - Metal (per Linear Ft)	$50.00	$0.00
Roof - Metal Addt'l w/ Dormer 8'/10'	$795.00	$0.00
Roof - Metal Addt'l w/ Dormer 12/18'/Tower	$1025.00	$0.00
Shutter - Exterior - Craftsman (per window)	$70.00	$0.00
Shutter - Exterior - "Z" Style (per Window)	$95.00	$0.00
Siding - Lap (per Perimeter Ft)	$22.00	$0.00
Siding - Premium Lap - Cascade Slate (per Perimeter Ft)	$39.00	$0.00
Siding - Premium Lap - Summer Wheat (per Perimeter Ft)	$35.00	$0.00
Skylight - Tube	$350.00	$0.00
DOORS & WINDOWS 230		
DOORS 230		
Door - Exterior - Inswing Rear w/9 Light & Deadbolt - 36"	$80.00	$0.00
Door - Exterior - Inswing w/1/2 Decor Glass Frnt	$645.00	$0.00
Door - Exterior - Patio 72" ILO 1 Window	$1495.00	$0.00
Door - Exterior - Patio 72" ILO 2 Windows	$955.00	$0.00
Door - Exterior - Patio 72" w/ Screen	$1175.00	$0.00
Door - Exterior - Relocate	$107.00	$0.00
Door - Exterior - Steel - Add	$495.00	$0.00
Door - Exterior - Storm	$280.00	$0.00
Door - Interior - Add	$225.00	$0.00
Door - Interior - Barn Sliding	$695.00	$0.00
Door - Interior - French	$460.00	$0.00
Door - Interior - Hollow Core Wardrobe	$135.00	$0.00
Door - Interior - Kitchen to Utility	$245.00	$0.00
Door - Interior - Knotty Pine (Ea)	$285.00	$0.00
Door - Interior - Omit (31-1/2" x 80" Opg w/Bracing)	0.00	$0.00
Door - Sliding Glass	$860.00	$0.00
Door - Sliding Glass - Vinyl ILO 1 Window	$665.00	$0.00
Door - Sliding Glass - Vinyl ILO 2 Windows	$495.00	$0.00
Door Handles - Interior - Lever	$9.00	$0.00
Fire Door - Additonal	$565.00	$0.00
Fire Door - Replaces Standard	$455.00	$0.00
EXTERIOR WINDOWS 230		
Window - 14 x 42 Bath Vinyl	$185.00	$0.00
Window - 30 x 15	$125.00	$0.00
Window - 30 x 40 - Add	$180.00	$0.00
Window - 30 x 59 Vinyl - Add	$195.00	$0.00
Window - 36 x 8 Vinyl	$125.00	$0.00
Window - 72" Transom	$275.00	$0.00
Window - 90 x 58 Vinyl - Additional	$610.00	$0.00
Window - 90 x 58 Vinyl - ILO Standard	$375.00	$0.00
Window - Argon Gas - Add to Window (ea)	$90.00	$0.00
Window - Relocate	$125.00	$0.00
Window - Vinyl - Additional	$350.00	$0.00
BATHS 230		
MASTER BATHROOM 230		
Bath - Glamour	$1895.00	$0.00
Faucet - Single Lever - Master Bath	$45.00	$0.00
Lavy - China Bath Lavy - M Bath	$45.00	$0.00
Lavy - Double Bowl in Master Bath	$205.00	$0.00
Lavy - Rectangular - China	$95.00	$0.00
Medicine Cabinet - Mirrored - Master Bath	$95.00	$0.00
Overhead Cab - M/Bath	$190.00	$0.00
Shower - 72" Tile Shower	$3875.00	$0.00
Shower Stall - Fiberglass 60"	$520.00	$0.00
Tile Backsplash - Master Bath	$80.00	$0.00
Toilet - Elongated (each)	$54.00	$0.00
Toilet - Raised Height (each)	$161.00	$0.00
Tub/Shower One Piece 60" - Master Bath	$345.00	$0.00
Tub/Shower One Piece Oval 60" - Master Bath	$465.00	$0.00
Whirlpool - Add to Existing Tub	$845.00	$0.00
GUEST BATHROOM 230		
Faucet - Single Lever - Guest Bath	$45.00	$0.00
Lavy - China Bath Lavy - G Bath	$45.00	$0.00
Lavy - Double Bowl in Guest Bath	$195.00	$0.00
Lavy - Rectangular - China	$95.00	$0.00
Medicine Cabinet - Mirrored - Guest Bath	$95.00	$0.00
Overhead Cab - G/Bath	$240.00	$0.00
Tile Backsplash - Guest Bath	$65.00	$0.00
Toilet - Elongated (each)	$54.00	$0.00

Description	Sales Person Notes	Price	Qty	Extn.Price
Toilet - Raised Height (each)		$161.00		$0.00
Tub/Shower One Piece 60" - Guest Bath		$345.00		$0.00
Tub/Shower One Piece Oval 60" - Guest				

Description	Sales Person Notes	Price	Qty	Extn.Price
		0		$0.00
		0		$0.00
		0		$0.00

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SALES ORDER FORM

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Bath	$465.00	$0.00
THIRD BATH 230		
MISC - BATH 230		
MISCELLANEOUS 230		
Choice Home	$50.00	$0.00
Detector - Carbon Monoxide & Smoke	$65.00	$0.00
Detector - Carbon Monoxide & Smoke (HUI Compliant)	$150.00	$0.00
Fee - Alternate Construction Inspection	$1200.00	$0.00
Fee - Site Construction Inspection	$1200.00	$0.00
Literature - Floor Plan	$100.00	$0.00
MH Advantage	$50.00	$0.00
Nampa	0.00	$0.00
Miscellaneous Charges		
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	0	$0.00
	0	$0.00
	0	$0.00
	0	$0.00
	0	$0.00
	0	$0.00
	0	$0.00
	0	$0.00

Total Pricing	**Unit Price**	**Total**
Base Price	$0.00	$0.00
Total Options	$0.00	$0.00
Material Surcharge	$13,722.00	$13,722.00
National Dues	$35.00	$35.00
HUD Fees	$432.00	$432.00
Missouri HUD Fees	$0.00	$0.00
State Fees	$0.00	$0.00
State Econ Fee 1	$0.00	$0.00
Freight Cost	$0.00	$0.00
Sales Discount	$0.00	$0.00
ProSet	$0.00	$0.00
Mod Maint & Use Fee	$0.00	$0.00
Carrier Deposit Fee	$0.00	$0.00
2% Loan Origin Fee Revive	$0.00	$0.00
RVIA Labels Fee	$0.00	$0.00
WH, GKC or HSH	$0.00	$0.00
Factory Set	$0.00	$0.00
Sales Tax	$0.00	$0.00
Grand Total	$14,189.00	**$14,189.00**

Note: Form assumes US sale. Add appropriate line items for out of country sales