

## SALES ORDER FORM

Fleetwood Nampa Series: WI-Waverly Crest Prestige Model: 230WI30603F

Sold To:				Customer:					
Ship To :				Financing:					
				Approval #:					
				Transporter:					
				Floor Size:					
				Eng: Need:					
				MODEL NAME : 230WI30603F					
Base Price									
Price Class: 0									
Description	Sales Person Notes	Price	Qty	Extn.Price	Description	Sales Person Notes	Price	Qty	Extn.Price
<b>PACKAGES 230</b>					Base Cab - Additional Drawer Bank				
Faucets - Single Lever T/O		\$160.00		\$0.00	Base Cab - Drawers over Doors in Kitchen Only		\$185.00		\$0.00
Package - Appliance - Essential		\$1695.00		\$0.00	Base Cab Pot & Pan Drawer		\$450.00		\$0.00
Package - Appliance - Essential Gas		\$1745.00		\$0.00	Base Cab Pull Out Trash Can		\$190.00		\$0.00
Package - Appliance - Essential Pro		\$1895.00		\$0.00	Bookcase - Built In (each)		\$150.00		\$0.00
Package - Appliance - Essential Pro Gas		\$1945.00		\$0.00	Cab Doors - Drawers - Soft Close T/O		\$150.00		\$0.00
Package - Appliance - Essential Stainless		\$2295.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - Gray Grooves		\$795.00		\$0.00
Package - Appliance - Essential Gas & Stainless		\$2345.00		\$0.00	Cab Doors - Stiles Hardwood Raised Panel - Knotty Alder		0.00		\$0.00
Package - Appliance - Essential Pro Stainless		\$2495.00		\$0.00	Cab Doors - Stiles Hardwood Raised Panel - Mesquite		0.00		\$0.00
Package - Appliance - Essential Pro Gas & Stainless		\$2545.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - Coffee Cherry		0.00		\$0.00
Package - Appliance - Elite		\$2895.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - White		0.00		\$0.00
Package - Appliance - Elite Gas		\$2945.00		\$0.00	Cabs - Lined Base		\$380.00		\$0.00
Package - Appliance - Elite Pro		\$3095.00		\$0.00	Countertop - Butcher Block on Island		\$195.00		\$0.00
Package - Appliance - Elite Pro Gas		\$3145.00		\$0.00	Countertop - Formica Upgrade - Bullnose Edge T/O		\$670.00		\$0.00
Package - Appliance - Elite Stainless		\$3020.00		\$0.00	Countertop - Formica Upgrade - Self Edge T/O		\$225.00		\$0.00
Package - Appliance - Elite Gas & Stainless		\$3070.00		\$0.00	Countertop - Standard Formica - Bullnose Edge T/O		\$455.00		\$0.00
Package - Appliance - Elite Pro Stainless		\$3220.00		\$0.00	Drawer Guides - Full Access		\$315.00		\$0.00
Package - Appliance - Elite Pro Gas & Stainless		\$3270.00		\$0.00	Entertainment Center - Airstone Feature Wall		\$1295.00		\$0.00
Package - Energy Star		\$2460.00		\$0.00	Entertainment Center - Barnwood		\$1695.00		\$0.00
Package - Homestead DW		\$12745.00		\$0.00	Entertainment Center - Faux Rock Columns		\$1895.00		\$0.00
Package - Prairie Dusk		\$945.00		\$0.00	Entertainment Center - Luan Feature Wall		\$1495.00		\$0.00
<b>STRUCTURAL 230</b>					Locker w/Bench				
Closet - Guest		\$485.00		\$0.00	Overhead Cab - Over Refrigerator		\$195.00		\$0.00
Ducts - In Floor Crossover		\$350.00		\$0.00	Overhead Cab - Utility		\$180.00		\$0.00
Flip End to End		\$1075.00		\$0.00	Pantry/Linen - 3 Door		\$325.00		\$0.00
Floor Frame - Crawl Space Access		\$195.00		\$0.00	Shelf - Utility 1		\$33.00		\$0.00
Floor Plan - Mirror Image		\$1075.00		\$0.00	Cab Doors - Stiles Hardwood Shaker - Slate Gray		0.00		\$0.00
Linen Closet - Wall & Door		\$435.00		\$0.00	<b>KITCHEN 230</b>				
Stretch - 16" (A & B)		\$1235.00		\$0.00	<b>APPLIANCES 230</b>				
<b>THERMAL 230</b>					Appliances - White				
<b>INSULATION 230</b>					Dishwasher				
Insulation - Ceiling R33 ILO R21 (per LF) and Floor		\$3.98		\$0.00	Dishwasher - Stainless Steel		\$595.00		\$0.00
Insulation - Ceiling R38 ILO R21 (per LF) and Floor		\$6.10		\$0.00	Dishwasher - Plumb & Wire Only w/ Opening		\$55.00		\$0.00
Insulation - Ceiling R40 ILO R21 (per LF) and Floor		\$6.38		\$0.00	Garbage Disposal		\$140.00		\$0.00
Insulation - Floor R22 ILO R11 (per LF) and Floor		\$4.05		\$0.00	Garbage Disposal - Wire & Switch Only		\$45.00		\$0.00
Insulation - Floor R33 ILO R11 (per LF) and Floor		\$5.09		\$0.00	Icemaker - Plumbed Only		\$45.00		\$0.00
<b>PLUMBING 230</b>					Icemaker - w/ Plumbing				
Water Shut Off Valves T/O		\$95.00		\$0.00	Ship Loose - Icemaker Waterline		\$33.00		\$0.00
<b>ELECTRICAL 230</b>					Microwave - Over Range				
AC Disconnect		\$144.00		\$0.00	Microwave - Over Range - Stainless Steel		\$480.00		\$0.00
Air Conditioner - Ready		\$60.00		\$0.00	Range - Electric - Smooth Top		\$470.00		\$0.00
Ceiling Fan - Wire Only		\$89.00		\$0.00	Range - Electric - Smooth Top - Stainless Steel		\$560.00		\$0.00
Ceiling Fan w/Light - Installed		\$195.00		\$0.00	Range - Gas - Self Cleaning - Upgrade		\$565.00		\$0.00
Cooler - Evaporative 14" x 14"		\$190.00		\$0.00	Range - Gas - Self Cleaning - Stainless Steel		\$570.00		\$0.00
Electric Service - 100 Amp		0.00		\$0.00	Range - Gas w/Clock & Glass Door		\$195.00		\$0.00
Electric Service - 200 Amp		STD			Range - Gas - Self Cleaning - Black		\$565.00		\$0.00
Heat Pump Ready		\$80.00		\$0.00	Range - Plumb for Gas & Wire for Electric		\$125.00		\$0.00
Light - Can - Each		\$85.00		\$0.00	Range Hood - Canopy - Boxed Out		\$195.00		\$0.00
Light - Can - (pkg)		\$85.00		\$0.00	Range Hood - Stainless & Glass		\$485.00		\$0.00
Light - Exterior Flood (each)		\$50.00		\$0.00	Range Hood - Stainless & Glass w/Full Tile Backsplash T/O Kt		\$695.00		\$0.00
Light - Pendant w/Edison Bulb		\$95.00		\$0.00	Range Hood - SS & Glass w/Full Mosaic Tile Backsplash T/O Kt		\$1445.00		\$0.00
Light - Pendant - Vintage		\$225.00		\$0.00	Range - Omit		\$-225.00		\$0.00
Light - Under Cabinet Indirect (each)		\$60.00		\$0.00	Refrigerator - 22 CF SxS		\$595.00		\$0.00
Meter Base		\$495.00		\$0.00	Refrigerator - 28 CF SxS - Stnlis Steel		\$995.00		\$0.00
Recept - Exterior - GFI - Add		\$75.00		\$0.00	Refrigerator - 25 CF - French Door		\$1795.00		\$0.00
Recept - Interior - Add		\$25.00		\$0.00	Refrigerator - 25 CF - French Door - Stainless Steel		\$1920.00		\$0.00
Switch - Interior 3 Way		\$55.00		\$0.00	Refrigerator - Omit		\$-345.00		\$0.00
Thermostat - Digital - AC Compatible		\$95.00		\$0.00	<b>MISC - KITCHEN OPTIONS 230</b>				
Thermostat - Digital - Heat Pump Compatible		\$95.00		\$0.00	Faucet - Pull-Out Faucet w/Sprayer		\$120.00		\$0.00
TV & Phone Raceway		\$30.00		\$0.00	Faucet - Single Lever - Gooseneck w/Pull Down Sprayer		\$195.00		\$0.00
USB Charging Recept		\$50.00		\$0.00	Faucet - Single Lever w/Sprayer		\$55.00		\$0.00
Light - Can Recessed		\$85.00		\$0.00	Sink - Kitchen - Farmhouse w/Apron - Black Stainless		\$475.00		\$0.00
<b>FLOORS 230</b>					Sink - Kitchen - Farmhouse - Stainless Steel				
<b>FLOOR COVERING 230</b>					Sink - Kitchen - Farmhouse - Black				
Carpet - Believe It		\$540.00		\$0.00			\$320.00		\$0.00
Carpet - Macrame		\$540.00		\$0.00			\$320.00		\$0.00
Carpet - Go Softly		\$1690.00		\$0.00					
Carpet - Cut Charge		\$150.00		\$0.00					
Carpet - Omit		\$-590.00		\$0.00					
Carpet Pad - Omit		\$-110.00		\$0.00					
Floor Covering - Vinyl ILO Carpet (per room)		\$127.00		\$0.00					
Ship Loose - Carpet		\$-180.00		\$0.00					
Ship Loose - Lino Bar		\$175.00		\$0.00					
<b>CABINETRY 230</b>									
Description	Sales Person Notes	Price	Qty	Extn.Price	Description	Sales Person Notes	Price	Qty	Extn.Price

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Sink - Kitchen - Farmhouse - White		\$320.00		\$0.00	Gallon		\$30.00		\$0.00
Sink - 8" Deep Stainless Steel		\$50.00		\$0.00	Exterior - Plastic Wrap Front & Rear		\$200.00		\$0.00
Tile Backsplash - Behind Range		\$150.00		\$0.00	Exterior Trim - 5/4 - Window/Door (Ea)		\$35.00		\$0.00
Tile Backsplash - Full Wall - Kitchen		\$475.00		\$0.00	Exterior Bottom Trim		\$230.00		\$0.00
<b>UTILITY ROOM 230</b>					Ship Loose - Exterior Bottom Trim		\$195.00		\$0.00
Air Conditioner - Factory Installed - 2 Ton		\$2720.00		\$0.00	Hose Bibb		\$70.00		\$0.00
Air Conditioner - Factory Installed - 2.5 Ton		\$2890.00		\$0.00	Roof - Ice & Snow Shield		\$450.00		\$0.00
Air Conditioner - Factory Installed - 3 Ton		\$3060.00		\$0.00	Roof - Metal (per Linear Ft)		\$50.00		\$0.00
Air Conditioner - Factory Installed - 3.5 Ton		\$3230.00		\$0.00	Roof - Metal Add'l w/ Dormer 8'/10'		\$795.00		\$0.00
Air Conditioner - Factory Installed - 4 Ton		\$3390.00		\$0.00	Roof - Metal Add'l w/ Dormer 12/18/Tower		\$1025.00		\$0.00
Air Conditioner - Partial Install 2 Ton		\$2525.00		\$0.00	Shutter - Exterior - Craftsman (per window)		\$70.00		\$0.00
Air Conditioner - Partial Install 2-1/2 Ton		\$2695.00		\$0.00	Shutter - Exterior - "Z" Style (per Window)		\$95.00		\$0.00
Air Conditioner - Partial Install 3 Ton		\$2865.00		\$0.00	Siding - Lap (per Perimeter Ft)		\$22.00		\$0.00
Air Conditioner - Partial Install 3-1/2 Ton		\$3035.00		\$0.00	Siding - Metal - Wainscot Accent (per LF)		\$25.00		\$0.00
Air Conditioner - Partial Install 4 Ton		\$3195.00		\$0.00	Siding - Premium Lap - Cascade Slate (per Perimeter Ft)		\$39.00		\$0.00
Drain Line - Water Heater Installed		\$65.00		\$0.00	Siding - Premium Lap - Summer Wheat (per Perimeter Ft)		\$35.00		\$0.00
Dryer - Gas - Plumb Only		\$95.00		\$0.00	Skylight - Tube		\$350.00		\$0.00
Floor Register - Toe Kick (Ea)		\$80.00		\$0.00	<b>DOORS &amp; WINDOWS 230</b>				
Furnace Door - Metal		\$220.00		\$0.00	<b>DOORS 230</b>				
Furnace - Door		\$265.00		\$0.00	Door - Exterior - Inswing Rear w/9 Light & Deadbolt - 36"		\$80.00		\$0.00
Furnace - Electric	STD				Door - Exterior - Inswing w/1/2 Decor Glass Frnt		\$645.00		\$0.00
Furnace - Gas		\$480.00		\$0.00	Door - Exterior - Patio 72" ILO 1 Window		\$1495.00		\$0.00
Furnace - High Efficiency Gas		\$1235.00		\$0.00	Door - Exterior - Relocate		\$107.00		\$0.00
Recept - Freezer Recept		\$65.00		\$0.00	Door - Exterior - Steel - Add		\$545.00		\$0.00
Washer & Dryer - Electric		\$945.00		\$0.00	Door - Exterior - Storm		\$280.00		\$0.00
Washer & Dryer - Front Load Electric		\$1675.00		\$0.00	Door - Glass Pantry Door		\$525.00		\$0.00
Wtr Htr - 40 Gallon Electric		\$90.00		\$0.00	Door - Interior - Barn Sliding		\$695.00		\$0.00
Wtr Htr - 50 Gallon Electric		\$180.00		\$0.00	Door - Interior - French		\$460.00		\$0.00
Wtr Htr - 40 Gallon Gas		\$625.00		\$0.00	Door - Interior - Hollow Core Wardrobe		\$135.00		\$0.00
Wtr Htr - 50 Gallon Gas		\$800.00		\$0.00	Door - Interior - Kitchen to Utility		\$245.00		\$0.00
Utility - Laundry Ctr F-5		\$1650.00		\$0.00	Door - Interior - Omit (31-1/2" x 80" Opg w/Bracing)		0.00		\$0.00
Utility - Laundry Ctr F-9		\$1699.00		\$0.00	Door - Sliding Glass		\$860.00		\$0.00
Utility - Laundry Ctr T-5		\$1100.00		\$0.00	Door - Sliding Glass - Vinyl ILO 1 Window		\$665.00		\$0.00
<b>INTERIOR 230</b>					Door Handles - Interior - Lever		\$9.00		\$0.00
Accent Wall		\$165.00		\$0.00	Fire Door - Additional		\$565.00		\$0.00
Blinds - 2" Faux Wood Blind (ea)		\$95.00		\$0.00	Fire Door - Replaces Standard		\$455.00		\$0.00
Blinds - Mini-Blind - each		\$30.00		\$0.00	<b>EXTERIOR WINDOWS 230</b>				
Ceiling - Beams - Barnwood (ea)		\$245.00		\$0.00	Window - 14 x 42 Bath Vinyl		\$185.00		\$0.00
Fireplace - Electric 60" Linear		\$1995.00		\$0.00	Window - 30 x 15		\$125.00		\$0.00
Fireplace - Gas - Gray Stacked Stone		\$3445.00		\$0.00	Window - 30 x 40 - Add		\$180.00		\$0.00
Interior - Accent - Barnwood (per SF)		\$12.00		\$0.00	Window - 30 x 59 Vinyl - Add		\$195.00		\$0.00
Interior - Accent - Barnwood (per SF) - (pkg)		\$12.00		\$0.00	Window - 36 x 8 Vinyl		\$125.00		\$0.00
Interior - Accent - Premium Barnwood (per SF)		\$19.00		\$0.00	Window - 72" Transom		\$275.00		\$0.00
Interior - Accent - Premium Barnwood (per SF) - (pkg)		\$19.00		\$0.00	Window - 90 x 58 Vinyl - Additional		\$610.00		\$0.00
Mirror w/Barnwood Trim		\$145.00		\$0.00	Window - 90 x 58 Vinyl - ILO Standard		\$375.00		\$0.00
Mirror - Wardrobe w/Barnwood Trim		\$195.00		\$0.00	Window - Argon Gas - Add to Window (ea)		\$90.00		\$0.00
Molding - Baseboard - 5 1/4" (per LF) - (per floor)		\$11.00		\$0.00	Window - Relocate		\$125.00		\$0.00
Molding - Ceiling Crown Upgrade - (per SF)		\$1.30		\$0.00	Window - Vinyl - Additional		\$350.00		\$0.00
Paint - Interior Additional per Gallon		\$30.00		\$0.00	<b>BATHS 230</b>				
Shelf - Floating - up to 48"		\$125.00		\$0.00	<b>MASTER BATHROOM 230</b>				
Shelves - Wood w/Pole - White		\$175.00		\$0.00	Faucet - Single Lever - Master Bath		\$45.00		\$0.00
Ship Loose - 3" Interior Trim Board - Center	STD				Lavy - China Bath Lavy - M Bath		\$45.00		\$0.00
Valance - Wood (per Window)		\$60.00		\$0.00	Lavy - Rectangular - China		\$95.00		\$0.00
Window Sills - Upgrade		\$165.00		\$0.00	Medicine Cabinet - Mirrored - Master Bath		\$95.00		\$0.00
<b>EXTERIOR 230</b>					Overhead Cab - M/Bath		\$190.00		\$0.00
<b>CHASSIS 230</b>					Shower - 72" Tile Shower		\$3875.00		\$0.00
Axle - Brake Entire Floor		\$360.00		\$0.00	Shower - 72" Tile w/ Sliding Glass Door		\$3875.00		\$0.00
Chassis - Modified - per LF		\$12.60		\$0.00	Shower - 72" Groutless Resin Tile		\$2495.00		\$0.00
Foundation Ready		\$695.00		\$0.00	Tile Backsplash - Master Bath		\$80.00		\$0.00
<b>ROOF LOAD 230</b>					Toilet - Elongated (each)		\$54.00		\$0.00
Roof Load - 40 lb w/3:12 Roof Pitch - 30' Wide (per LF)		\$8.65		\$0.00	Toilet - Raised Height (each)		\$161.00		\$0.00
Roof Load - 60 lb w/3:12 Roof Pitch - 30' Wide (per LF)		\$33.65		\$0.00	Whirlpool - Add to Existing Tub		\$845.00		\$0.00
Roof Load - 80 lb w/3:12 Roof Pitch - 30' Wide (per LF)		\$79.61		\$0.00	<b>GUEST BATHROOM 230</b>				
Roof Load - 100 lb w/3:12 Roof Pitch - 30' Wide (per LF)		\$115.99		\$0.00	Faucet - Single Lever - Guest Bath		\$45.00		\$0.00
Roof Load - 120 lb w/3:12 Roof Pitch - 30' Wide (per LF)		\$121.26		\$0.00	Lavy - China Bath Lavy - G Bath		\$45.00		\$0.00
<b>DORMER 230</b>					Lavy - Rectangular - China		\$95.00		\$0.00
Dormer - 8'		\$765.00		\$0.00	Medicine Cabinet - Mirrored - Guest Bath		\$95.00		\$0.00
Dormer - 18'		\$970.00		\$0.00	Overhead Cab - G/Bath		\$240.00		\$0.00
Dormer - 18' ILO 10'		\$395.00		\$0.00	Shower Stall - Fiberglass 60"		\$520.00		\$0.00
Exterior - Plastic Wrap Dormer		0.00		\$0.00	Tile Backsplash - Guest Bath		\$65.00		\$0.00
<b>MISC - EXT 230</b>					Toilet - Elongated (each)		\$54.00		\$0.00
Awning - Metal - Ship Loose		\$425.00		\$0.00	Toilet - Raised Height (each)		\$161.00		\$0.00
Barrier - Air Infiltration		\$290.00		\$0.00	Tub/Shower One Piece 60" - Guest Bath		\$345.00		\$0.00
Doorbell		\$75.00		\$0.00	Tub/Shower One Piece Oval 60" - Guest Bath		\$465.00		\$0.00
Entry - Recessed Entry 1		\$640.00		\$0.00	<b>THIRD BATH 230</b>				
Exterior - Upgrade 4		\$975.00		\$0.00	<b>MISC - BATH 230</b>				
Exterior - Column - Built-Out		\$375.00		\$0.00	<b>MISCELLANEOUS 230</b>				
Exterior - Craftsman		\$995.00		\$0.00	Choice Home		\$50.00		\$0.00
Exterior - Paint - Additional per					Detector - Carbon Monoxide & Smoke		\$65.00		\$0.00
					Detector - Carbon Monoxide & Smoke (HUI Compliant)		\$150.00		\$0.00
					Fee - Alternate Construction Inspection		\$1200.00		\$0.00
					Fee - Site Construction Inspection		\$1200.00		\$0.00
Literature - Floor Plan		\$100.00		\$0.00			0		\$0.00
MH Advantage		\$50.00		\$0.00			0		\$0.00
Nampa		0.00		\$0.00			0		\$0.00

